



Form G
Portable Construction Equipment with Related Accessories and Attachments

	Possible Points	Alden Equipment Inc. (Karcher)	Alden Equipment Inc. (Snorkel)	Atlas Copco Power Technique North America. LLC	Cart-Away Concrete Systems, Inc.	Clark Equipment Company DBA Doosan Portable Power	Generac Mobile Products LLC	Holland Pump Company	Multiquip Inc.	Street Smart	Terex USA, LLC	Wacker Neuson
Conformance to Terms/ Conditions to Include Documentation	50	38	39	41	39	44	44	35	43	42	38	41
Pricing	400	331	335	351	316	357	349	310	354	322	341	313
Financial, Industry and Marketplace Successes	75	55	55	64	56	67	66	49	61	51	61	62
Bidder's Ability to Sell/ Service Contract Nationally	100	64	64	90	63	90	87	56	84	78	79	90
Bidder's Marketing Plan	50	37	37	43	35	43	46	30	43	43	39	42
Value Added Attributes	75	55	54	68	51	67	69	52	66	61	61	62
Warranty Coverages and Information	50	39	38	41	34	43	42	40	41	46	41	43
Selection and Variety of Products and Services Offered	200	146	149	174	132	168	176	134	179	158	161	171
Total Points	1000	765	771	872	726	879	879	706	871	801	821	824
Rank Order		9	8	3	10	1.5	1.5	11	4	7	6	5

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 Greg Grunig, Sourcewell

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 Carol Jackson, Sourcewell

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 Brandon Town, CPSM, CPSD, Sourcewell

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 Craig West, Sourcewell

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 Nick Scholer, Sourcewell